

SALES & MANAGEMENT RETREAT



DAILY AGENDA:

LOCATION:

Margaritaville, Hollywood Beach, FL
1111 N Ocean Dr, Hollywood, FL 33019



HOTEL BLOCK:

Room block \$189 per night. Must reserve before they run out of rooms at reduced rate: [LINK](#) Use group code NHS1107 under "Special Codes or Rates"

TUESDAY

SALES RETREAT: OCTOBER 12

8:00-8:55 AM

Check in, receive workbooks & swag
Delicious Cooked Breakfast

9:00-10:40 AM

Sales Retreat Kick Off & Training

10:40-11:00 AM

Gourmet Coffee & Snack Break

11:00-12:30 PM

Transformational Training:

12:30-1:45 PM

Delicious Lunch

Free Chair Massages

1:45-3:20 PM

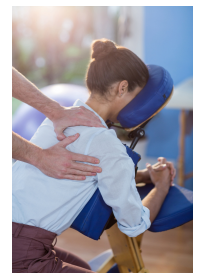
Transformational Training

3:20-3:40 PM

Gourmet Coffee and Snack Break

3:40-5:15 PM

Transformational Training



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SALES & MANAGEMENT RETREAT



WEDNESDAY

SALES RETREAT: OCTOBER 13

7:00-7:50 AM

Free Beach Front Yoga and Meditation –
Watch the sunrise over the ocean..OHM

8:00-8:55 AM

Delicious cooked Breakfast

9:00-10:40 AM

Transformational Training

10:40-11:00 AM

Gourmet Coffee & Snack Break

11:00-12:30 PM

Transformational Training

12:30-1:45 PM

Delicious Lunch & Free Chair Massages

1:45-3:20 PM

Transformational Training

3:20-3:40 PM

Gourmet Coffee and Snack Break

3:40-5:15 PM

Transformational Training

6:30-8:00 PM

**Sunset, Ocean Front Party with Music,
Drinks & Gourmet Appetizers**

-Everyone Welcome: Salespeople, Managers,
Directors, Owners, & Fun Pass Guests



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SALES & MANAGEMENT RETREAT

THURSDAY

7:00-7:50 AM

SALES RETREAT CONTINUES & MANAGEMENT RETREAT BEGINS: OCTOBER 14

Free Beach Front Yoga and Meditation

8:00-8:55 AM

Delicious cooked Breakfast

9:00-10:40 AM

Motivation with Mike Moore for all attendees

10:40-11:00 AM

Gourmet Coffee & Snack Break

11:00-12:30 PM

Motivation Continued

Graduation Ceremony with Photos & Personalized Plaques

12:30-1:45 PM.

Management Retreat Continues

Management Retreat Gourmet Lunch

1:45-3:20 PM

Realtors, How to Collaborate to Create Lasting Success - Quint Lears, Kim Mackey, & Guest Realtors® - Hosted by Roland Nairnsey

3:20-3:40 PM

Delicious Coffee and Snack Break

3:40-5:00 PM

Top Secrets from Current Managers - Working with Today's Market Challenges- A Guest Panel of Mastermind Managers we work with, in a round table open discussion - Hosted By Roland Nairnsey

5:00-5:10 PM.

Refresh Break

5:10-5:40 PM.

"A Fresh Approach to Online Marketing" with Alexis Udine

7:00 PM

Management Mastermind Group (MMG)

Dinner-Exclusive to MMG members and their fun pass Guests



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FRIDAY

MANAGEMENT RETREAT: OCTOBER 15

8:00-8:55 AM

Delicious Cooked Breakfast

9:00-10:40 AM

Thinking Retail, Improving the Client Experience & Increasing Profits with Your Design Studio – Jane Meagher, Lita Dirks, Lisbeth Linert, & Mike Moore.

10:40-11:00 AM

Gourmet Coffee & Snack Break

11:00-12:00 PM

Building the Perfect Sales Team - Recruiting Secrets with Roland Nairnsey
Increasing Profits with ThreadKore
Teaching your Sales Team to Embrace their CRM with ECI Lasso

12:00-1:00 PM

Delicious Lunch

1:00-2:45 PM

Marketing Symposium with The Premier New Home Industry Marketing Experts - Greg Bray, Anya Chrisanthos, Kevin Oakley, Mollie Elkman & Matt Riley, share their wisdom & Q&A with attendees

2:45-3:00 PM

Gourmet coffee and snack break

3:00-4:00 PM

Marketing Symposium Continues
Wrap Up & Farewell



Questions? Please don't hesitate to contact our Retreat Concierge Abi Licatino: Abi@NewHomeSalesPlus.com or Call: 713-382-8212

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